**Vijaya Lakshmi Yerra** 

SAP Sales/SD Consultant

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| **Summary:** |

* SAP Certified Sales Consultant with over 9.7 years of experience as SAP Functional consultant in configuration and implementing the SAP Sales and Distribution module. Diverse experience in all phases from project preparation to system configuration and hyper-care.
* SAP SD Consulting and Support Experience involved in end-to-end SAP project Implementation from requirement gathering, analysing business processes, and mapping them into SAP, preparing business blueprint documents, realisation with configuration and development, testing, data migration & cut over activities/deploy.
* Strong understanding of Integration points with cross modules like FICO, LE, TM and MM, and interfaces with IDocs/EDI.
* Experience in design and development of RICEFW Objects for system and system interfaces.
* Experience in writing functional specifications, creating training material, conducting end user training.
* Proficient in developing Test Plans, Test Execution Strategy, Test Cases and Test scripts.
* Have a complete understanding of the Customer master and Material master and its use in the order processing. Knowledge on Functionalities like Customer material info record (CMIR), Item Proposal, Material Determination, Material Listing and Exclusion.
* Skilled in documentation as per project requirements, communicating with key project stakeholders to meet deadlines for submissions.

**Technical Skills:**

* **ERP:** SAP ECC6.0, SAP S/4 Sales/SD, Integrations: MM, LE, FICO, WM, TM
* **Application Tools:** Service Now, MS Office, Fiori App, HP ALM
* **Interfaces:** IDocs, EDI

**Certification:**

* SAP Certified Application Associate - SAP S/4HANA Sales 2022
* Manage B2B Scenarios Effectively with SAP Integration Suite Certification
* Migrating Data to SAP S/4HANA Using the Migration Cockpit Certification
* SAP S/4HANA Cloud Public Edition Certification (Ongoing)

**Educational Qualifications:**

* MBA (Marketing and Finance) from Andhra University in 2004
* BCA from Osmania University in 2002

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| **Professional Experience:** |
| **Airgas Oct 2022 to till date**Role: SAP SD Functional ConsultantSAP S/4 HANA End-to-End ImplementationAirgas, an Air Liquide company, is a leading U.S. supplier of industrial, medical and specialty gases, as well as hardgoods and related products; one of the largest U.S. suppliers of safety products, welding products; and a leading U.S. supplier of ammonia products and process chemicals. Airgas is a subsidiary of Air Liquide, a world leader in gases, technologies and services for Industry and Health. **Responsibilities:*** Participated in SD life cycle implementation with different phases of the projects from gathering business requirements to completing Cut-over activities followed by Go-Live. Highly involved in Designing, documenting and testing various Interfaces for Master Data, Delivery, STO.
* Performed detailed analysis of complex business process requirements, carried out gap analysis and provided appropriate system solutions, working with technical team to meet gaps requiring RICEFW developments.
* Configured and customised business processes in SAP SD including Order to Cash (OTC) cycle, approval workflows, 3rd Party and STO Scenarios and Consignment Sales.
* Prepared documentation for business blueprint, configurations and functional specifications documents as well as process flow charts for business scenarios.
* Supported customer master and transactional data object migration activities working with the Data Management Team using HANA Migration Cockpit.
* Supported test plan preparation, training plan preparation and KT plan preparation.
* Supported User acceptance testing (UAT) and cutover activities.
* Provided hyper care support to business users to ensure issues were logged and assigned properly for efficient resolution.
* Configuration of integration points between FI and MM modules and interfaces with EDI/IDoc.

**Intel – Solidum, Atlanta, GA** **Feb 2022 - Aug 2022**Role: SAP SD Functional Consultant SAP S/4HANA Data MigrationSolidum is world class data storage device manufacturer, SSD’S, hard disks and tech products. **Responsibilities:*** Responsible for master data objects migration activities using Migration Cockpit including data set-up, cleansing, validation, harmonisation, and migration.
* Supported data sources identification and definition of mapping rules to ensure data quality and integrity throughout the migration process.
* Supported data extracts validation pre- and post-load of master data objects into the new S/4HANA system, for ITC1, ITC2, ITC3 and UAT, dress rehearsal and production.
* Supported cutover readiness and go-live planning including, preparation of end-user training manuals and videos, Scheduling, Testing and Go-live strategy.
* Helped in preparation for Hypercare support to ensure accurate issue tracking and correct issue logging, to allow quick resolution for smooth transition during go-live.

**Merck Mar 2018 to Jun 2021**Role: SAP SD Support ConsultantMerck & Co., Inc. is an American multinational pharmaceutical company. Merck develops and produces medicines, vaccines, biologic therapies and animal health products.**Responsibilities:*** Responsible for managing day-to-day system issues and service requests in ServiceNow, prioritizing high or critical issues, ensuring SLA are met.
* Worked closely with other functional and technical teams during the cross-module team issues.
* Resolved issues in sales documents, deliveries documents, shipment, billing, pricing, text, output and material determination.
* Configured basic functions such as output determination and text determination procedure.
* Prepared configuration document for Consignment process and 3rd party process with sound working knowledge on inter and intra company stock transport (STO) process.
* Supported setup of IDocs and retriggering the IDocs whenever is required.
* Responsible for loading key cutover data into the system including customer master, sales documents and all kinds of condition records, using the LSMW recording tools.
* Resolved P2&P3 High tickets as per SLA and providing solutions for the same raised by super users or end users.
* Arranging and coordinating the knowledge transfer training for new joiners and End users.

**AFDIL (Anglo French Drugs & Industries Ltd) Jul 2013 to Jul 2015**Role: SAP SD Support ConsultantAnglo-French’s company started with the vision to make India self-sufficient in Nutrition healthcare. Anglo-French Drugs has emerged as one of the admired pharmaceutical companies worldwide and emerged as a brand leader in the B-complex market. It is a dynamic, rapidly expanding pharmaceutical company with established capabilities in the development of therapeutic formulations, marketing & sales and distribution.**Responsibilities:*** Responded and resolved day-to-day issues raised by end-users and helped end-users in understanding and utilizing SAP SD features.
* Managed and prioritised support tickets and incidents and collaborated with cross-functional teams to resolve complex issues as per SLA requirements.
* Implemented minor configuration changes and adjustments as needed and collaborated with senior consultants for more complex configuration updates.
* Maintained documentation related to support activities, issue resolution, configuration changes and Kept records of solutions implemented for future reference.
* Shared knowledge and insights with the team to enhance overall support capabilities. Contributed to the creation of knowledge base articles and support documentation.
* Assisted in testing and validating SAP SD system changes, patches, and updates.
* Supported training of end-users on new features, updates, and best practices.

**PEP Systems Feb 2011– Jun 2013**Role: SAP SD Support Consultant**Responsibilities:*** Handling the day-to-day issues of end users, assisting in all aspects of SAP SD functionality.
* Resolved user specific requirements and production issues and preparing functional specification documents for developments as per the Business requirements.
* Handled support tickets of ranging severity level from 2 to 4.
* Provide resolutions to the issues on run-time errors based on severity of issues.
* Trained end users on different business scenarios, prepared user manual and standard operating procedures for SAP system.
* Developed new custom reports and upgraded standard SAP reports.
* Monitored IDOCs and background jobs, analysed different error status of IDOCs, edited IDOCs with missing data and recycle.
* Analysed background job fails and carried out analysis with ABAP Team and took action accordingly.
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